



**CONVERGENCE**  
*A Public-Private Financial Sector Program  
For South-East Europe*



**DEPUTY HEAD**

Launched in September 2005, “Convergence” is an innovative financial sector development program, administered by the World Bank and supported with a grant from the Italian Ministry of the Economy, which aims at promoting regulatory fine-tuning activities in South-East Europe through closer collaboration between authorities and market participants.

Within its regional mandate, “Convergence” is involved in managing specific high-demonstration public-private market-building regulatory projects as well as in building the local infrastructure to support public-private cooperation. Its activities, which are grounded in advanced analytical approaches such as regulatory impact assessment, are designed to help authorities and market participants make regulatory and business decisions that will build a better performing financial market infrastructure. Several former senior regional policy makers are associated with “Convergence”.

To strengthen its execution capabilities, “Convergence” wishes to recruit an outstanding professional to work closely with its Washington, DC-based Head. Her/his duties and accountabilities are:

- To identify, structure and execute public-private market-building regulatory projects, assembling multidisciplinary teams and managing institutional partnerships;
- To build the local governance and analytical infrastructure supporting public-private cooperation in several countries;
- To be responsible for the Rome-based Management Unit consisting of one Senior Regulatory Economist and support staff.

The successful candidate will meet the following criteria:

- A minimum of 10-15 years of diversified financial sector managerial and technical experience straddling both the public and private sphere with top-tier financial institutions, ministries of finance, central banks, multilateral institutions and international consulting companies;
- Significant involvement in high-level international policy and business decisions;
- Strong track record in executing transactions and projects, managing cross-border multidisciplinary teams;
- Superior analytical, business judgment and interpersonal skills necessary to build an international advisory program balancing public and private interests;
- Advanced academic qualifications (e.g., PhD, MBA) and excellent writing skills.

Applicants are invited to send an extensive cover letter with their CVs **no later than June 4, 2006** to: [convergence@worldbank.org](mailto:convergence@worldbank.org). Additional information about “Convergence” will be sent on demand. Long-listed candidates will be contacted for a preliminary conversation. Work location is Rome (Italy). Compensation package is based on World Bank standards. Although this is an equal opportunity offer, high-achievers, and preferably women, from South-East European countries are particularly encouraged to apply.